



## **AUSTRALIAN INSTITUTE OF LANDSCAPE ARCHITECTS**

### **NATIONAL SURVEY of FEES CHARGED BY PRACTICING LANDSCAPE ARCHITECTS**

This survey is being conducted to increase the information being made available to members.

#### Background

One of the common queries through the National Office is for a 'scale of fees' to assist practices set a fee for clients.

These scales had previously been developed for members' use. However in 2003, the ACCC warned all professional associations and institutes that such use of fee scales was anti-competitive.

AILA subsequently withdraw its endorsement for the previous fee scale and guidelines.

The next step therefore is to encourage members to supply information on the current fees being charged and accepted in the market place. The results of this survey will be used as a base of information to be made available for members.

In 2002 and 2003 preliminary work and consultations to develop information of fees was carried out. This results of this work, plus some other information gathered from a couple of practices, has formed the basis for parts of this first draft.

The Institute intends to publish, as soon as possible, a new, up-to-date and, hopefully, 'user-friendly' version of the Commonly Charged Fees Report. To achieve this, we need your help. We aim to report the range of fees for size and type of project, nature of services provided and regional differences. But all this relies on membership feedback, so over to you

Please complete the following and fax back to the National Office ASAP, or by Tuesday 31 August..

Regards

Paul Costigan

Executive Director

FAX to 02 6249 7337

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Survey completed by

Membership Number .....

**Survey to be returned ASAP – at least by Tuesday 31 August 2004**



**Page TWO - Preliminary survey – TIME CHARGED**

TIME CHARGE	
POSITION	HOURLY RATE
Director/ Partner/ Principal	\$175 - \$200
Associate	\$135 - \$175
Senior Landscape Architect (5 – 7 years experience)	\$100 - \$135
Landscape Architect (3 – 5 years experience)	\$80 - \$100
Student/ Technician	Not reported
Administrative Staff	\$60 - \$80
Expert Witness	\$250

Your local \$ Suggestions

The time-charge multiplier was reported in the range 2.5 to 3.5 and the average number of hours worked per year remained at 1504.

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Have you any comments on the above figures

**Page THREE - FEE survey** – please provide as much information on as many recent projects as practicable (at least 4 and photocopy pages for more).

	<b>Project One</b>	<b>Project 2</b>	<b>Project 3</b>	<b>Project 4</b>
Project Construction Budget				
Region Eg Metro, outer metro, Country				
Fee Calculation Method				
Actual Fee				
Ideal Fee				
<b>Complexity</b> (rate 1,2,3,4,or5) 1(Simple) to 5 (Complex)				
<b>SERVICES (please tick)</b>				
Feasibility Study				
Master Plan				
Concept				
Design Develop				
Documentation				
Contract Admin				
Post Contract				

	Project 5	Project 6	Project 7	Project 8
Project Construction Budget				
Region Eg Metro, outer metro, Country				
Fee Calculation Method				
Actual Fee				
Ideal Fee				
<b>Complexity</b> (rate 1,2,3,4,or5) 1(Simple) to 5 (Complex)				
<b>SERVICES (please tick)</b>				
Feasibility Study				
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